



*Together we shape the
future of alumina*

With more than 100 years of alumina expertise and a turnover of above \$500 million, Almatris is the world's leader in the development, manufacture and supply of premium alumina and alumina-based products which are mainly used in the refractories, ceramics and polishing markets. The processed materials are used in a wide variety of industries including iron and steel production, cement production, non-ferrous metal production, the ceramic, automotive, construction, the chemical, petrochemical and electronics industries and many more. Almatris is a global and fully-integrated producer, serving its customers with 1150 people from sixteen strategically located sales, research and manufacturing sites.

Almatris is seeking a

Application & Market Development Manager (m/f) based in Ludwigshafen, Germany

Responsibilities

- Contributes to the development of new/existing products while working in multidisciplinary project teams with responsibility for the end results and provide guidance and advice to senior leaders on product development needs within the company.
- Ensures successful positioning of Almatris new and improved products and applications against competition in the market.
- New product development in the region for assigned projects from the Gate Keepers.
- Provide technical support to assigned customers in the assigned region
- Increase our technical understanding and develop new application know how for new and existing Almatris products in existing and new markets.
- Ensures proper documentation of project work and results.
- Co-manages as Technical Product Champion of the product team the assigned product line in the region according to all requirements of the Product Life Cycle (PLC) process.

Qualifications

Education and/or Experience:

- Fundamental technical knowledge in material sciences gained through an university degree. Bachelor's degree required, however, Master's degree or higher preferred.
- 2 (two) to 5 (five) years of applicable experience, preferably in mid-sized manufacturing companies with international footprint. Longer work experience is favorable for this position.
- Management skills are mandatory for more complex projects which include large scale production trials, intensive external co-operation and inter-regional co-operation.

Knowledge and Skills:

- Knowledge of the technical requirements of Almatris' key customers in respect of Almatris' actual and potential product and service offerings.
- Detailed knowledge of refractory / Ceramics, Polishing and Others (CPO) products, their application and markets, and their competitive products are required.
- Ability to effectively present information and respond to questions from manager clients, customers and the general public.
- Exercises tact, interpersonal skills, problem-solving and resolution and time management.
- Fluent in English and German language (word and writing)

Our Offer

- Working in the international environment of an agile and fast growing industry leader with over 100 years of history
- Efficient communication and fast decision making under a modern management and a strong level of teambuilding
- Manifold opportunities to enhance your further professional development, continuing education and management of your own projects
- Attractive remuneration and social benefits package

If you want to be part of a fast growing global company, please send your resume via email to: LUD.Personalabteilung@almatris.com